



You've built your infrastructure around Avaya hardware, but what happens now that Avaya has filed for chapter 11?

THE ANSWER IS SIMPLE: DON'T PANIC.

We feel it's feasible to maintain Avaya infrastructures and see how the chapter 11 proceedings take shape in the coming months and years.

The key is to have a good technology partner by your side.

CXtec is that partner.

How CXtec Can Help Support Your Avaya Investment

As a secondary hardware reseller and third-party maintenance provider, CXtec knows how to protect your Avaya investment and extend the life of your current infrastructure.



ACCORDING TO GARTNER

“ Identify portfolios of third-party maintenance support providers and secondary hardware resellers for sparing and self-maintaining legacy environments. ”

-Gartner, Market Guide for Supporting and Managing an Avaya Environment, North America, 25 April 2017 [ID G00326264]

Avaya Continued Support



CXTEC LISTED IN GARTNER MARKET GUIDE FOR SUPPORTING AND MANAGING AN AVAYA ENVIRONMENT, N.A

CXtec is listed as a Representative Vendor in the Secondary Hardware Providers section of Gartner's research report entitled, "Market Guide for Supporting and Managing an Avaya Environment, North America, 25 April 2017 [ID G00326264]."

CXtec believes the Gartner report is very much in line with how the company suggests users support Avaya investments.



Certified Pre-Owned Hardware and Phones

YOU SAVE BUDGET MONEY AND GET THE QUALITY AVAYA EQUIPMENT YOU RELY ON. HOW?

CXtec's equal2new[®] certified pre-owned brand provides you:

- Prices up to 90% off list
- Lifetime warranty with advance replacement as long as you own the product
- 99.51% reliability rating
- State-of-the-art 70,00 square-foot testing facility
- Hardware ready to ship today
- Test and install firmware on all Avaya and Nortel phones
- More than 30 years of expertise in Nortel and Avaya products

ACCORDING TO GARTNER

“Enterprises seek used hardware for benefits such as cost savings and reduced lead times, requiring IT procurement professionals to assess when used hardware will be most effective.”

-Gartner, Used-Hardware Resellers Offer Hardware and Support Cost Savings, February 2015, Foundational October 2016 [ID G00270507]

The Value of Third-Party Maintenance

Using CXtec's RapidCare[®] third-party maintenance solution (TPM) is a strategic and well-established way to get the quality coverage you need while significantly reducing both capital investments and operating expenses.

- Guaranteed next-business-day advance replacement
- Pricing up to 50-60% less than OEM support offerings
- Free shipping on both inbound and outbound product
- Supports end-of-life/end-of-sale products environmentally responsible methods of recycling



ACCORDING TO GARTNER

“In the data center and networking hardware markets, TPM is becoming more common.”

-Gartner, Market Guide for Supporting and Managing an Avaya Environment, North America, 25 April 2017 [ID G00326264]