5 Signs
You Need a
Third-party
Maintenance
Provider

Third-party maintenance can help you unlock time and save money. So, how do you know that you can benefit from TPM?



## **5 Tell-tale Signs**That You Need TPM



Your IT assets are towards the end of their OEM warranty.

When your hardware reaches the end of service life (EOSL), the original equipment manufacturer (OEM) won't give you service. That is unless you've purchased an expensive extended warranty.

A third-party maintenance (TPM)
 supplier will step in wherever the OEM
 fails to supply you with guaranteed coverage. A TPM provider can give you peace of mind within the right budget.



Your OEM support prices are staggering.

When your assets reach EOSL, the OEM provider can offer an extended warranty at a higher price. Those extended warranties are often implausibly overpriced to facilitate upgrades.

TPMs can offer hardware maintenance based on the market availability of
 replacement products. This offers cost savings and continuity as it outlasts the OEM's arbitrary published dates.



You are facing issues with resource availability.

Quick access to high-level engineers to diagnose and address your problem is vital. The demand for support solutions may put a strain on your IT department.

Operating with a TPM supplier ensures assistance without the complexities involved in hiring many IT employees or outsourcing your demands.



You need specialists or experts for smooth operations.

Most small or medium businesses may not have access to specialized IT talent. The lack of staff and guidance can be detrimental to producing essential services. This may cause the organization colossal downtime.

A third-party maintenance supplier will facilitate ease of operations. Renowned
 TPM providers primarily train their talent on a selected manufacturer or specific product line.



You are facing difficulties in migration.

OEMs often don't have the flexibility to help navigate on-premise and cloud agreements. Like you may buy an entire year of protection from the OEM even when you need a couple of months.

A few reputable TPM providers offer agreements tailored to suit your specific requirements. They also offer duration flexibility, filling a warranty gap during a cloud transfer!

## Third-party Maintenance by CXtec



Liberate yourself from the restrictive, expensive OEM support contracts and maximize the life cycle and return on investment on IT infrastructure for your organization. Save big on maintenance costs with **RapidCare**®.

Explore RapidCare by CXtec to build a third-party

maintenance strategy tailored to your needs.