



Performance Guaranteed Technology Equipment™

If you're looking to get unrivaled performance and reliability at 40% to 90% off list prices, you will love CXtec's equal2new® hardware.

With our exclusive equal2new brand of pre-owned hardware, CXtec is North America's largest secondary market IT hardware supplier.

Experience and Expertise

For more than 20 years, equal2new network hardware and telephony equipment has been the choice for IT professionals looking to maximize value on their hardware spends.

Offering Top Brands of Network Hardware and Telephony Equipment

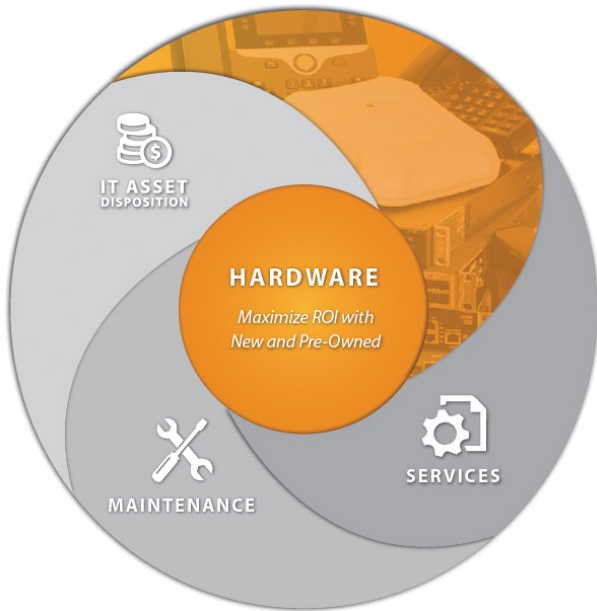
Top Brands	A Wide Selection of Hardware
Cisco	Switches
Avaya	Routers
Nortel	Optics
HPE/Aruba	Phones
Mitel	Modules and Accessories
ShoreTel	Wireless
Polycom	Power Protection
APC	Network Optics
	Headsets
	Security/VPN

Why equal2new has no equals

- Save 40% to 90% off list prices
- Lifetime warranty with advance replacement
- Incredible reliability – equal to or better than new!
- Industry-leading testing and certification process
- ISO-certified quality management system

Reliability RATING

99.51%



Redefining the IT Life Cycle

CXtec helps you Redefine IT Strategy™ with complete IT life cycle management.

Pre-owned equipment like equal2new is an integral piece of maximizing value in your technology investment.

Rethink Your Approach to Network Hardware

When you save 40% to 90% on your network hardware, it empowers your IT team and your organization.

Just think of what you can do with that extra money when you consistently save on IT equipment purchases. With equal2new as part of your IT strategy, your hardware purchasing decisions become business-driving decisions.

Reliability

Testing and Certification Center

Once you see our 70,000-square-foot Technology Certification and Distribution Center (TCDC), you realize just how committed we are to the quality and performance of our equal2new certified pre-owned equipment.

TCDC is an ISO 9001:2008-certified, electrostatic discharge (ESD)-protected facility containing more than 250,000 products in-stock and ready to ship.

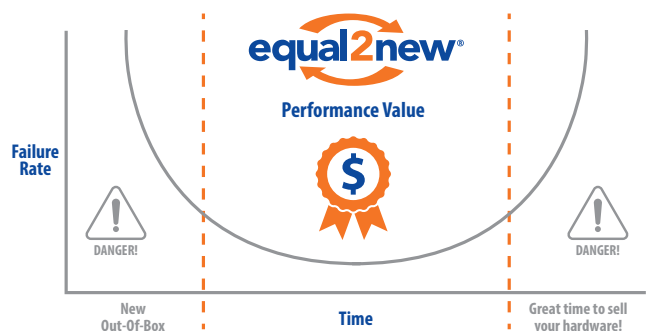
Certification Process

Our key to guaranteed performance and unparalleled quality. What does it take to become the best brand of pre-owned hardware in the world? It requires the most stringent and rigorous process in the industry to ensure quality and flawless performance.

The equal2new Reliability Advantage

The great thing about pre-owned network hardware is that it's actually more reliable than new equipment.

This graph shows the higher failure rate of new network hardware, and how that rate decreases once the hardware has been successfully in use for a while. The curved line of the graph shows the mean time between failures (MTBF) of the hardware. Knowing this, it's easy to see the value of using pre-owned equipment.



ACCORDING TO GARTNER

Most network equipment is designed to have MTBF greater than 100,000 hours (roughly 11 years), with a general trend toward increasing MTBF due to simpler and standardized design elements.

-Gartner, Know When It's Time to Replace Enterprise Network Equipment, March 2015, Foundational June 2016. [ID G00273656]

