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government

Increase the performance of your technology infrastructure with CXtec.

As a government agency, you've got a lot to think about when it comes to upgrading your network. Whether it's working under tight budgets or adhering to security and government regulations, we know how challenging it can be to become more flexible with the scope and timing of your projects. We're experts in the federal government's current procurement practices. Under the Exchange/Sale Authority's regulations, we can even help you sell your old hardware and utilize the funds to buy new hardware.

Making the most of your budget is fundamental to our trademark Technology @ Your Pace® philosophy. Our dedicated government specialist team has three decades of hands-on experience working with federal agencies. To help you make the most of your IT budget, our exclusive equal2new® certified pre-owned equipment comes backed by an unrivaled warranty and can be found on the GSA schedule. If it's cables you're after, our CABLExpress® Cables will fit all your needs perfectly. No matter what type of solution we customize for you, we'll work within your budget and time frame to meet your needs.

More than just a great way to streamline your procurement process, choosing CXtec is simply the best way to get the right equipment at the right price, for all your networking needs. :-)

cxtec®

Benefits of a CXtec Partnership.

EXPERIENCE:

- > Three decades of hands-on experience in the government industry.
- > Strong relationships with trusted brands, including Cisco®, Nortel™, 3Com® and HP®.
- > Professional team dedicated to the unique challenges of the government IT industry.
- > A proven leader in the IT marketplace.
- > Understanding of IPv6 migration mandates.

RELIABILITY/SUPPORT:

- > All equal2new® products undergo a rigorous 10-step certification process.
- > Superior 99.51% reliability rating (out of box) on all equal2new networking and voice hardware.
- > Unrivaled warranty on equal2new products and lifetime warranty on CABLExpress® Cables.
- > Exceptional customer service and technical support.
- > A real person to speak with whenever you need.

TECHNOLOGY @ YOUR PACE®:

- > We custom-tailor solutions to meet your time frame, budget and specific government needs.
- > We're your one-stop shop with a huge inventory of products and same-day shipping available.
- > We have the right product for your specific application.
- > Asset Recovery program helps you make the most of the Exchange/Sale Authority while disposing of used equipment in compliance with RCRA, FAR and CERCLA regulations.
- > Government credit card transactions process quickly and easily.
- > Our equal2new products, cabling products and phones are all GSA approved.

Bottom line.

At CXtec, we're committed to maximizing value for our customers through needs-based customized solutions. Our wide range of products and services, combined with a variety of flexible financing options, can help customers achieve their business objectives without blowing their budgets. No matter which solution fits their individualized needs, they all come standard with the exceptional customer service and technical support for which we're famous.



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Core offerings:

- > Switches
- > Routers
- > VoIP
- > Phones
- > Wireless
- > Security
- > Patch Panels
- > Cabling



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