



e

education

## Take your technology infrastructure to the head of the class with CXtec.

As an educational institution, you have more than just viruses and file sharing to worry about. You're also faced with trying to secure the flow of information between your staff and students. And as if these challenges weren't daunting enough, you're continually up against budgetary constraints. You need an all-in-one provider who can offer an efficient and cost-effective way to meet your educational networking needs.

Put your worries at ease with CXtec. Our experienced and knowledgeable education team will help your facility design, integrate and implement a custom-tailored solution. Our trademark Technology @ Your Pace® philosophy means we work around your financial needs to come up with a solution designed just for you. And since new technology might not always be the best option for you, we offer our exclusive equal2new® certified pre-owned hardware that comes with the industry's most stringent performance guarantee. If it's cables you're after, our CABLExpress® Cables are a perfect fit for all your cabling needs. No matter what type of solution we customize for you, we'll work within your budget and time frame to meet your needs.

Simply put, nobody understands your security and financial challenges quite like CXtec. No matter what type of networking hardware you need – new technology, manufacturer certified refurbished, equal2new certified pre-owned or a mix of each – you can count on CXtec to help you meet your networking objectives. :-)

The CXtec logo features the word "cxtec" in a bold, lowercase, sans-serif font. Above the "x" and "t" are two curved lines that sweep upwards and to the right, ending in a small cluster of dots. A registered trademark symbol (®) is located to the upper right of the "c".

# Put CXtec's experienced education team to work for you and your budget.

## EXPERIENCE:

- > Three decades of hands-on experience in the education industry.
- > Strong relationships with trusted brands, including Cisco®, Nortel™, 3Com® and HP®.
- > A proven leader in the IT marketplace.
- > A knowledgeable participant in the E-Rate program.

## RELIABILITY/SUPPORT:

- > All equal2new® products undergo a rigorous 10-step certification process.
- > Superior 99.43% reliability rating (out of the box) on all equal2new networking hardware.
- > Unrivalled warranty on all equal2new products and lifetime warranty on CABLExpress® Cables.
- > A dedicated education specialist to speak with whenever you need.

## COMPETITIVE PRICING AND TRADE IN PROGRAM:

- > We offer educational discounts to customers.
- > Customized pricing to meet any need.
- > Cash, credit or trade-in for a variety of products.

## TECHNOLOGY @ YOUR PACE®:

- > We custom-tailor solutions to meet your time frame, budget and specific education needs.
- > We're your one-stop shop with a huge inventory of products and same-day shipping available.
- > Thousands of equal2new products and CABLExpress Cables on GSA.
- > Our equal2new equipment allows you the flexibility of allocating more of your budget toward security while still maintaining your core network.

## Bottom line.

At CXtec, we're committed to maximizing value for our customers through needs-based customized solutions. Our wide range of products and services, combined with a variety of flexible financing options can help customers achieve their business objectives without blowing their budgets. No matter which solution fits their individualized needs, they all come standard with the exceptional customer service and technical support for which we're famous.



800.318.7563 [www.cxtec.com/education](http://www.cxtec.com/education)



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## Core offerings:

- > Switches
- > Routers
- > UPS Systems
- > VoIP
- > Wireless
- > Patch Panels
- > Cables



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